

WAIS, Inc. invites you to come help build the next generation of Internet products and services. We are a rapidly growing developer of leading-edge server and search technology for electronic publishing over wide area networks as well as a provider of turnkey Internet Publishing Services. Our technology and development skills are being used to deliver on-line newspapers and magazines, customer support systems, encyclopedias and other integrated information sources.

PRODUCTION SERVICES PROJECT MANAGERS

Manage turn-key projects to bring sophisticated electronic publishing systems up on the Internet. We are looking for people who have had significant experience managing customer oriented software development and installation projects. Ability to work smoothly with customers, managing expectations, milestone delivery, technical quality control, translating customer requirements to programming specifications, interfacing, multi-vendor applications. Must have the ability to understand the requirements for adapting Unix based systems for data base retrieval, developing story boards and graphical user interfaces in a fast paced, highly visible environment.

HUMAN INTERFACE ENGINEERS

Design and develop on-line interfaces to newspapers, magazines, reference books and contemporary wide area network publishing systems. Experience developing storyboards using graphic development tools is a must. Experience with C, UNIX and a scripting language is required. Experience with Photoshop, Illustrator and Internet-based multimedia formats highly desirable

INFORMATION ENGINEERS

Implement the World Wide Web interface for Internet based online services. Design for underlying functionality such as full text retrieval for large databases, user registration, billing and e-mail. Experience with a scripting language, preferably PERL, and working experience with C and UNIX. Internet experience a plus.

DEVELOPMENT ENGINEERS

Build server and transaction processing technology for the World Wide Web, agent-based systems and mission critical applications. We are looking for engineers with experience shipping successful products on schedule. Positions involve design, specification and implementation. Experience with wide area networks, communications protocols, object oriented programming, C, UNIX and database systems is required.

SALES REPRESENTATIVES

Inside and outside sales. Sell WAISserver software, primarily via inside sales in response to a growing pipeline of leads and pre-qualified customers. Sell sophisticated turn-key electronic publishing systems developed for Fortune 500 and other large customers. Must have a track-record of performing to a \$1-2 million quota and be able to quickly grasp and communicate the technical aspects of a leading technology.

Reply to: jobs@wais.com or FAX to Jobs at (415) 356-5444